

Broadcom Partner Momentum Summit 2023

Accelerating Success. Together.

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Mark Williams

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Over 25 years of operational experience helping large and small companies generate greater revenue through direct and indirect channels.

Mark has over 25 years of operational experience helping high tech companies generate greater revenue through indirect channels.

Mark is one of the lead channel consultants for the IPED Consulting team, a division of The Channel Company and currently is part of The Channel Company's IoT Advisory Board.

Prior to his consulting role, Mark spent 20 years in sales, marketing and operational executive leadership positions with IBM, Vignette, and BakBone software.









